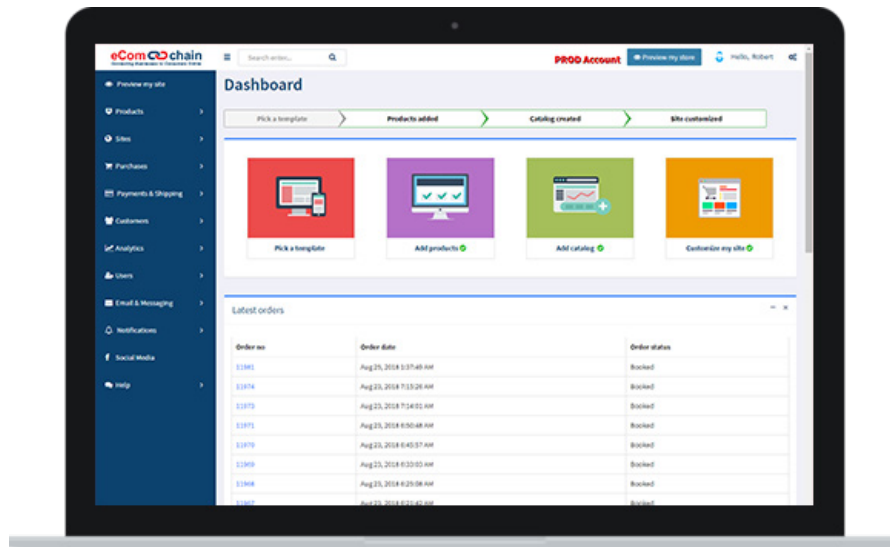




A fully integrated B2B e-Commerce portal for SAP ECC® using eComchain Commerce

Reducing operational costs and Increasing online sales revenue and channels for your business today

What we offer

Increase online sales revenue and channels with enhanced buyer experience. With eComchain's well-designed intuitive eCommerce portal, leverage the existing SAP ECC business processes, making it the engine of your B2B2C online store. Save valuable time handling orders by phone, e-mail or fax, by looking for ways to improve the service for your business customers, with eComchain for your SAP ECC application, a fully truly integrated approach.

Adding an online sales channel for your business is definitely a great advantage over your competitors, a perfect chance to start generating higher revenues.

Keep SAP ECC as the single source of truth ensuring all data and calculations already present in your ERP database are displayed to the business users logging into the online store. There's no need to synchronize the data in the ERP system

with the web store, which saves both time and money with data migration and data validation scripts.

The eComchain sales portal provides the user with an up-to-date overview of their order history, pending orders and availability of the products.

- ✓ End-to-End Integration
- ✓ Live in a short time of 12 weeks
- ✓ Increase sales with multiple sales channel
- ✓ Improved customer service, 24/7
- ✓ Reduce operational cost

Live in a short time of 12 weeks

With its pre-configured features and seamless integrations eComchain makes B2B e-commerce simple to set up and run on SAP ECC. Additionally, every B2C site launched for your dealers or distributors can also be integrated with SAP ECC database, providing them the same scalability and features offered by SAP ECC.

You can easily launch a complete and professionally designed B2B web store within a budget of only 12 weeks with all the complex in-built features such as User Registration assigned to an Organization or Account Number, Login Validations, Ship To / Bill To address creation, Order Creation and many such backend processes. With intuitive dashboard it is very easy to make changes to design of the B2B2C portal with an easy-to-use Site Builder tool to give the B2B portal and B2C dealer sites the look & feel that suits the brand.

Increased Sales Revenue & Channels

Adding an multiple levels of sales channels with this unique B2B2C eCommerce model, eComchain makes it easy to reach out to your dealer / distributor network, specialized branded sites for each of the dealer or distributor. Dealers & Distributors are provided with the same set of tools to build their B2C site that can your products and also upload other products that's in their inventory, based on their business requirements. With eComchain Commerce, it's easy to save time and costs.

Tools such as quick order and re-order products are also available in the user-friendly B2B portal and B2C dealer sites. This will help your clients to place orders, review shipping information, go over the pending invoices and also be able to pay for the invoices online. What's more, you can easily extend your B2B environment to include support for your sales agents. They can login on their customers behalf, creating quotes and adding prospects. The eComchain Mobile app even adds mobile ordering support for sales agents offline.

End-To-End Integration

We know the effort it took to get your SAP ECC up and running. Leverage that investment. Part of eComchain is installed within EBS. This way, eComchain ensure the critical

data of your ERP system can be used by your registered users on the B2B or B2C portal. Additionally, customer service agents can login on their customers behalf to assist them with placing orders or creating quotes. The eComchain Mobile app even lets sales agents order offline and be able to transfer the data to your ERP database when they are back in the secure network.

Feature-rich Self-service portal

The online portal allows your customers to start serving themselves in a business environment that is open 24 hours a day reducing recurring operational costs considerably. Changing from manual to online ordering will also reduce the error rate. Access to the data via the feature-rich service portal is just a click away for your customers.

Thanks to the pre-configured integration to SAP ECC, displaying customer-specific product catalogs with account-based pricing provided EBS Inventory and Pricing modules has never been easier. Add to this, Chatbots that can provide valuable information on Order status or Item Availability via the fully automated customer interface reduces manpower overheads by nearly 50%. With 10+ Artificial Intelligence functionalities analyze the shopping behavior of your customers using Google's AI engine that predicts and prescribes products to your customers, on every visit to the online store.

In a nut shell...

A B2B portal with B2C specialized branded sites for dealers / distributors delivers improved customer support, greater sales efficiency, reduced operational costs and increased revenue.

Leverage your ERP engine for your web store is crucial in delivering a 'business personal' experience that is indispensable for B2B and B2C customers alike. Stay ahead of your competition. eComchain integrated approach for SAP ECC has been built to create the best B2B and B2C e-commerce experience.

your competition. eComchain integrated approach for Oracle E-Business Suite has been built to create the best B2B and B2C e-commerce experience.

eComchain is an official **SAP Partner**

